

Michelle AD Shipping

De: Daisy Barraclough <dcb@freightagency.com> em nome de Agency <agency@freightagency.com>
Enviado em: quarta-feira, 15 de janeiro de 2025 06:40
Para: Michelle AD Shipping
Cc: 'Fernanda AD Shipping'; dayane@adshipping.com.br
Assunto: RE: AD SHIPPING & FREIGHT AGENCY - UK // PARTNER REGISTRATION
Anexos: FORM 05 - COM - International Agent Registration File.doc

Good Morning Michelle,

Apologies for the delay! Please see attached completed form

Thank you
Daisy

Daisy Barraclough
Cell Team Member – Agency



Freight Agency Ltd, Airedale House, 15-17 Northgate, Baildon, Bradford, BD17 6JZ, United Kingdom. For Freight Forwarding Services – All business is transacted subject to BIFA 2021 terms and conditions. Insurance is only provided upon written request. This message may contain information that is legally privileged and/or confidential. If you are not the intended recipient, please notify Freight Agency Ltd on +44 (0) 1274 580049. You are hereby notified that any unauthorised disclosure, copying, distribution, or use of this information is strictly prohibited. Such notification notwithstanding, any comments or opinions expressed are those of the author, not of Freight Agency Ltd, unless otherwise explicitly stated.

From: Michelle AD Shipping <sales3@adshipping.com.br>
Sent: 03 January 2025 18:00
To: Agency <agency@freightagency.com>
Cc: 'Fernanda AD Shipping' <sales2@adshipping.com.br>; dayane@adshipping.com.br
Subject: AD SHIPPING & FREIGHT AGENCY - UK // PARTNER REGISTRATION

You don't often get email from sales3@adshipping.com.br. [Learn why this is important](#)

Hey Daisy, good day!

We're very happy with our first shipment together! ☺

As this is our first shipment and also to follow the determinations of the Authorized Economic Operator (AEO) program for which we are certified, I kindly ask you to fill out the attached form with your company details, as well as the Agency Agreement. We will send you a signed copy as well.

If you have any questions, please let me know.

Atenciosamente / Kind Regards / Saludos Cordiales

AD SHIPPING
DESBRAVANDO OS SETE MARES POR VOCE

WCA
MEMBER OF
WCA: ID 135012

AEO
Authorized Economic Operator

MICHELLE AGUIRRE
Coordenadora Comercial de Exportação

PHONE: 55 51 3902 4008 - R.: 222
MOBILE: 55 51 99597 5017
E-MAIL: SALES3@ADSHIPPING.COM.BR

www.adshipping.com.br

52º Prêmio Exportação RS

Destaque na categoria Setor de Suporte à Exportação, com reconhecimento à liderança no segmento no estado.

Awarded in the Export Support Sector Category. Recognized in our state for leadership in the segment.

Esta mensagem pode conter informações confidenciais e/ou privilegiadas. Se você não for o destinatário ou a pessoa autorizada a receber esta mensagem, não pode usar, copiar ou divulgar as informações nela contidas ou tomar qualquer ação baseada nessas informações. Se você recebeu esta mensagem por engano, por favor, avise imediatamente o remetente, respondendo o e-mail e em seguida apague-o. Agradecemos sua cooperação.

This message may contain confidential and/or privileged information. If you are not the addressee or authorized to receive this for the addressee, you must not use, copy, disclose or take any action based on this message or any information herein. If you have received this message in error, please advise the sender immediately by reply e-mail and delete this message. Thank you for your cooperation.

De: Daisy Barraclough [mailto:dcbb@freightagency.com] **Em nome de** Agency

Enviada em: sexta-feira, 3 de janeiro de 2025 12:05

Para: Fernanda AD Shipping <sales2@adshipping.com.br>; 'Michelle AD Shipping' <sales3@adshipping.com.br>

Assunto: RE: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

Hello Fernanda,

Thank you I have received this 😊

Thank you
Daisy

Daisy Barraclough
Cell Team Member – Agency

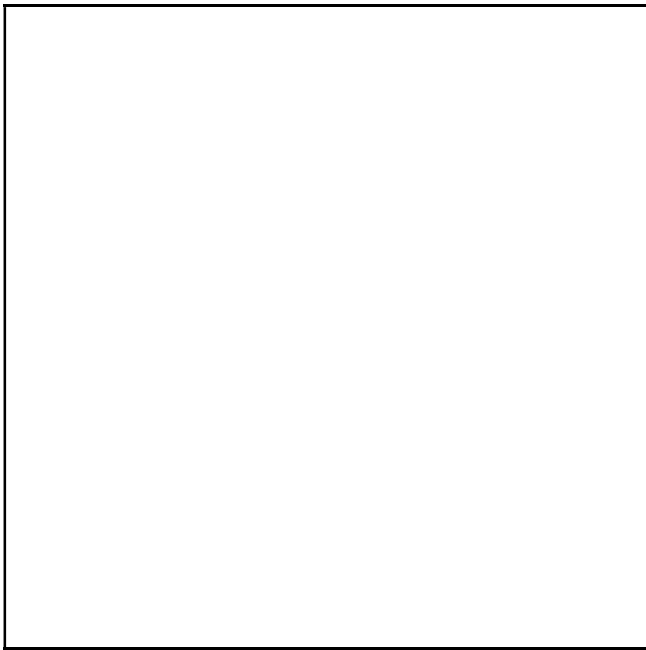


+44 (0) 1274 580049

dcbb@freightagency.com

freightagency.com





Freight Agency Ltd, Airedale House, 15-17 Northgate, Baildon, Bradford, BD17 6JZ, United Kingdom. For Freight Forwarding Services – All business is transacted subject to BIFA 2021 terms and conditions. Insurance is only provided upon written request. This message may contain information that is legally privileged and/or confidential. If you are not the intended recipient, please notify Freight Agency Ltd on +44 (0) 1274 580049. You are hereby notified that any unauthorised disclosure, copying, distribution, or use of this information is strictly prohibited. Such notification notwithstanding, any comments or opinions expressed are those of the author, not of Freight Agency Ltd, unless otherwise explicitly stated.

From: Fernanda AD Shipping <sales2@adshipping.com.br>

Sent: 03 January 2025 14:49

To: Agency <agency@freightagency.com>; 'Michelle AD Shipping' <sales3@adshipping.com.br>

Subject: RES: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

You don't often get email from sales2@adshipping.com.br. [Learn why this is important](#)

Hi Daisy,
Hope you are doing well!

Nice to contact you for the first time! 😊

Attached you can find our New Shipment Advise sent by our system right now.

Any doubt please feel free to contact us.

Thank you!

Atenciosamente / Kind Regards / Saludos Cordiales.



Esta mensagem pode conter informações confidenciais e/ou privilegiadas. Se você não for o destinatário ou a pessoa autorizada a receber esta mensagem, não pode usar, copiar ou divulgar as informações nela contidas ou tomar qualquer ação baseada nessas informações. Se você recebeu esta mensagem por engano, por favor, avise imediatamente o remetente, respondendo o e-mail e em seguida apague-o. Agradecemos sua cooperação

This message may contain confidential and/or privileged information. If you are not the addressee or authorized to receive this for the addressee, you must not use, copy, disclose or take any action based on this message or any information herein. If you have received this message in error, please advise the sender immediately by reply e-mail and delete this message. Thank you for your cooperation.

De: Daisy Barraclough <dcb@freightagency.com> **Em nome de** Agency
Enviada em: quinta-feira, 2 de janeiro de 2025 14:02
Para: Michelle AD Shipping <sales3@adshipping.com.br>
Cc: Fernanda - AD Shipping <sales2@adshipping.com.br>
Assunto: RE: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

Hello Michelle,

I hope you had a lovely Christmas and New Year!

The profit share of £75 is a fee that you will be charging Freight Agency in order for us to be the receiving agent on the BL, we will be passing this charge onto our customer along with the destination charges. We are replacing our own profit share with this charge so it won't change our customers fees at all

I hope this clears things up

Thank you
Daisy

Daisy Barraclough
Cell Team Member – Agency



+44 (0) 1274 580049
dcb@freightagency.com
freightagency.com



**INVESTORS
IN PEOPLE**

Freight Agency Ltd, Airedale House, 15-17 Northgate, Baildon, Bradford, BD17 6JZ, United Kingdom. For Freight Forwarding Services – All business is transacted subject to BIFA 2021 terms and conditions. Insurance is only

provided upon written request. This message may contain information that is legally privileged and/or confidential. If you are not the intended recipient, please notify Freight Agency Ltd on +44 (0) 1274 580049. You are hereby notified that any unauthorised disclosure, copying, distribution, or use of this information is strictly prohibited. Such notification notwithstanding, any comments or opinions expressed are those of the author, not of Freight Agency Ltd, unless otherwise explicitly stated.

From: Michelle AD Shipping <sales3@adshipping.com.br>
Sent: 02 January 2025 13:01
To: Agency <agency@freightagency.com>
Cc: Fernanda - AD Shipping <sales2@adshipping.com.br>
Subject: RES: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

You don't often get email from sales3@adshipping.com.br. [Learn why this is important](#)

Hi Daisy,
Good day!

Wishing you a Happy and Blessed New Year!

We have a Routing Order to share with you for a shipment from Tramontina Brazil to Liverpool.
I need some clarification regarding the profit in this case: do you charge it directly to the consignee along with the destination local charges?
I ask because your last message left me a bit confused. You mentioned contacting the consignee and adding a profit, which made me think they might be covering that cost. Could you confirm or clarify?
Additionally, if I need to include a profit for you in our Routing Order, I'm a bit concerned. Sometimes, the competition here is so intense that I barely have enough profit on sea freight—sometimes just USD 50 per shipment. Ensuring £75.00 for each party can be challenging in these scenarios.
Could you please guide me on how we should proceed? Your insights would be much appreciated.

Thank you so much for your support!

Atenciosamente / Kind Regards / Saludos Cordiales

Esta mensagem pode conter informações confidenciais e/ou privilegiadas. Se você não for o destinatário ou a pessoa autorizada a receber esta mensagem, não pode usar, copiar ou divulgar as informações nela contidas ou tomar qualquer ação baseada nessas informações. Se você recebeu esta mensagem por engano, por favor, avise imediatamente o remetente, respondendo o e-mail e em seguida apague-o. Agradecemos sua cooperação.

This message may contain confidential and/or privileged information. If you are not the addressee or authorized to receive this for the addressee, you must not use, copy, disclose or take any action based on this message or any information herein. If you have received this message in error, please advise the sender immediately by reply e-mail and delete this message. Thank you for your cooperation.

De: Daisy Barraclough [<mailto:dcb@freightagency.com>] **Em nome de** Agency
Enviada em: quinta-feira, 21 de novembro de 2024 12:10
Para: Michelle AD Shipping <sales3@adshipping.com.br>
Assunto: RE: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

Hello Michelle,

Thank you for the below!

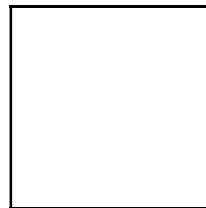
I have contacted the consignee to let them know of the new arrangement and will add a note into the system to begin adding your profit share to the jobs 😊

Thank you
Daisy

Daisy Barraclough
Cell Team Member – Agency



 **+44 (0) 1274 580049**
 dcb@freightagency.com
 freightagency.com



Freight Agency Ltd, Airedale House, 15-17 Northgate, Baildon, Bradford, BD17 6JZ, United Kingdom. For Freight Forwarding Services – All business is transacted subject to BIFA 2021 terms and conditions. Insurance is only provided upon written request. This message may contain information that is legally privileged and/or confidential. If you are not the intended recipient, please notify Freight Agency Ltd on +44 (0) 1274 580049. You are hereby notified that any unauthorised disclosure, copying, distribution, or use of this information is strictly prohibited. Such notification notwithstanding, any comments or opinions expressed are those of the author, not of Freight Agency Ltd, unless otherwise explicitly stated.

From: Michelle AD Shipping <sales3@adshipping.com.br>
Sent: 13 November 2024 10:59
To: Agency <agency@freightagency.com>
Subject: RES: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

You don't often get email from sales3@adshipping.com.br. [Learn why this is important](#)

Hi Elise!

It's a pleasure to meet you too! 😊 Thank you for sharing the details of your proposal.

I understand the situation regarding the costs with the third-party agent and the difference in local charges. I believe that our collaboration can bring significant benefits to both parties and especially to our common customer.

We are comfortable with you acting as the consignee on the master bill, no third-party agent is needed. The profit share of £75.00 is appreciated 😊

Please let me know if there's anything further needed to finalize the details or if you have any additional questions.

Atenciosamente / Kind Regards / Saludos Cordiales



Esta mensagem pode conter informações confidenciais e/ou privilegiadas. Se você não for o destinatário ou a pessoa autorizada a receber esta mensagem, não pode usar, copiar ou divulgar as informações nela contidas ou tomar qualquer ação baseada nessas informações. Se você recebeu esta mensagem por engano, por favor, avise imediatamente o remetente, respondendo o e-mail e em seguida apague-o. Agradecemos sua cooperação.

This message may contain confidential and/or privileged information. If you are not the addressee or authorized to receive this for the addressee, you must not use, copy, disclose or take any action based on this message or any information herein. If you have received this message in error, please advise the sender immediately by reply e-mail and delete this message. Thank you for your cooperation.

De: Elise Wood [<mailto:egw@freightagency.com>] **Em nome de** Agency
Enviada em: sexta-feira, 1 de novembro de 2024 11:39
Para: Michelle AD Shipping <sales3@adshipping.com.br>
Assunto: RE: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

Hello Michelle.

Its lovely to meet you 😊

Yes, we do all the import jobs for Tramontina in the UK and it would be great if we could develop a business partnership. At the moment we are having to do handovers with the 3rd party agent and they charge an arm and a leg for their local charges, where as we do most of the charges at cost from the shipping line.

If we were to be the consignee on the master bill and receive the pre alerts from yourself, we could offer a profit share of £75.00 for the business.

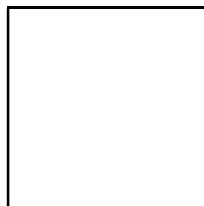
Please let me know what you think.

Kind regards

Elise Wood
Cell Team Leader – Agency



+44 (0) 1274 580049
egw@freightagency.com
freightagency.com



Freight Agency Ltd, Airedale House, 15-17 Northgate, Baildon, Bradford, BD17 6JZ, United Kingdom. For Freight Forwarding Services – All business is transacted subject to BIFA 2021 terms and conditions. Insurance is only provided upon written request. This message may contain information that is legally privileged and/or confidential. If you are not the intended recipient, please notify Freight Agency Ltd on +44 (0) 1274 580049. You are hereby notified that any unauthorised disclosure, copying, distribution, or use of this information is strictly prohibited. Such notification notwithstanding, any comments or opinions expressed are those of the author, not of Freight Agency Ltd, unless otherwise explicitly stated.

From: James Parkinson <jcp@freightagency.com>
Sent: 31 October 2024 17:15
To: Michelle AD Shipping <sales3@adshipping.com.br>
Cc: Agency <agency@freightagency.com>
Subject: RE: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

Dear Michelle,

Apologies for the delay in my response, nice to meet you!

I have added our agency team who handle the Tramontina account.

They will be in touch regarding any quotations / shipments that are to be handled ex Brazil.

Thank you.

James Parkinson
Cell Team Member – Operations

+44 (0) 1274 580049



 jcp@freightagency.com

 freightagency.com



Freight Agency Ltd, Airedale House, 15-17 Northgate, Baildon, Bradford, BD17 6JZ, United Kingdom. For Freight Forwarding Services – All business is transacted subject to BIFA 2021 terms and conditions. Insurance is only provided upon written request. This message may contain information that is legally privileged and/or confidential. If you are not the intended recipient, please notify Freight Agency Ltd on +44 (0) 1274 580049. You are hereby notified that any unauthorised disclosure, copying, distribution, or use of this information is strictly prohibited. Such notification notwithstanding, any comments or opinions expressed are those of the author, not of Freight Agency Ltd, unless otherwise explicitly stated.

From: Michelle AD Shipping <sales3@adshipping.com.br>

Sent: 30 October 2024 23:55

To: James Parkinson <jcp@freightagency.com>

Subject: RES: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

You don't often get email from sales3@adshipping.com.br. [Learn why this is important](#)

Hi dear James, good day!

Just passing by to check if you received my e-mail below.

Thank you!

Atenciosamente / Kind Regards / Saludos Cordiales

Esta mensagem pode conter informações confidenciais e/ou privilegiadas. Se você não for o destinatário ou a pessoa autorizada a receber esta mensagem, não pode usar, copiar ou divulgar as informações nela contidas ou tomar qualquer ação baseada nessas informações. Se você recebeu esta mensagem por engano, por favor, avise imediatamente o remetente, respondendo o e-mail e em seguida apague-o. Agradecemos sua cooperação.

This message may contain confidential and/or privileged information. If you are not the addressee or authorized to receive this for the addressee, you must not use, copy, disclose or take any action based on this message or any information herein. If you have received this message in error, please advise the sender immediately by reply e-mail and delete this message. Thank you for your cooperation.

De: Michelle AD Shipping [<mailto:sales3@adshipping.com.br>]

Enviada em: segunda-feira, 28 de outubro de 2024 18:26

Para: 'jcp@freightagency.com' <jcp@freightagency.com>

Assunto: Shipments of Tramontina :: AD Shipping Brazil & Freight Agency

Hi dear James,

First of all, allow me introduce myself. My name is Michelle and I work for AD Shipping, a freight forwarder located in Brazil.

We are one of Tramontina's FF of the BID on the European route and Mr. Daniel Campelo gave me your contact information. He mentioned that Freight Agency provides excellent service for shipments to the UK and Ireland.

The reason for my contact is so that we can develop a business partnership to serve Tramontina on shipments to these destinations. This way, instead of using our usual partner, we would consign the cargo to Freight Agency.

To do this, we would only need to align in relation to profit and destination rates, how you usually operate with these costs and, later, define the SOA frequency and the data to consign the MBL to you.

I await your response and thank you in advance for your attention.

Atenciosamente / Kind Regards / Saludos Cordiales

AD SHIPPING
DESBRAVANDO OS SETE MARES POR VOCÊ

MICHELLE AGUIRRE
Coordenadora Comercial de Exportação

PHONE: 55 51 3902 4008 - R.: 222
MOBILE: 55 51 99597 5017
E-MAIL: SALES3@ADSHIPPING.COM.BR
www.adshipping.com.br

WCA
MEMBER OF
WCA: ID 135012

AEO
Authorized Economic Operator

52º Prêmio Exportação RS
Destaque na categoria Serviço de Suporte à Exportação, reconhecimento à liderança no estado.
Awarded in the Export Support Service Category. Recognized in our state for leadership in the segment.

Esta mensagem pode conter informações confidenciais e/ou privilegiadas. Se você não for o destinatário ou a pessoa autorizada a receber esta mensagem, não pode usar, copiar ou divulgar as informações nela contidas ou tomar qualquer ação baseada nessas informações. Se você recebeu esta mensagem por engano, por favor, avise imediatamente o remetente, respondendo o e-mail e em seguida apague-o. Agradecemos sua cooperação.

This message may contain confidential and/or privileged information. If you are not the addressee or authorized to receive this for the addressee, you must not use, copy, disclose or take any action based on this message or any information herein. If you have received this message in error, please advise the sender immediately by reply e-mail and delete this message. Thank you for your cooperation.