

## Michelle AD Shipping

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**De:** Michelle AD Shipping <sales3@adshipping.com.br>  
**Enviado em:** sexta-feira, 4 de julho de 2025 15:28  
**Para:** 'Norwin Zapata'; 'Luiza AD Shipping'  
**Cc:** 'dayane@adshipping.com.br'; 'Anderson AD Shipping'; 'Oskar Elias Castellon'  
**Assunto:** RES: Request for Quotation - FCA

Hola Norwin

Considerando que somos miembros de **WCA**, estamos de acuerdo con otorgar el crédito de 30 días a partir del ETD del POL, fecha en la que se emitirá la factura.

Ajustaremos el MBL a Prepaid, de acuerdo?

Atenciosamente / Kind Regards / Saludos Cordiales



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**De:** Norwin Zapata [mailto:operaciones.nic@corporaciongtl.com]  
**Enviada em:** sexta-feira, 4 de julho de 2025 14:35  
**Para:** Michelle AD Shipping <sales3@adshipping.com.br>; 'Luiza AD Shipping' <sales12@adshipping.com.br>  
**Cc:** dayane@adshipping.com.br; 'Anderson AD Shipping' <anderson@adshipping.com.br>; Oskar Elias Castellon <gerencia.nic@corporaciongtl.com>  
**Assunto:** RE: Request for Quotation - FCA

Buenos días estimada,

Disculpe la confusión, efectivamente manejar estos embarques prepagados,

Otorgar 30 días de crédito para pago del flete,

Agradecemos de antemano su amable gestión y quedamos atentos a su respuesta,

Saludos,

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)  
[www.corporaciongtl.com](http://www.corporaciongtl.com)



**De:** Michelle AD Shipping <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Enviado el:** viernes, 4 de julio de 2025 11:31

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; 'Luiza AD Shipping' <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** RES: Request for Quotation - FCA

Hola Norwin, buen día!

Te refieres a otorgar 30 días de crédito para pago del flete?

Atenciosamente / Kind Regards / Saludos Cordiales



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**De:** Norwin Zapata [<mailto:operaciones.nic@corporaciongtl.com>]

**Enviada em:** sexta-feira, 4 de julho de 2025 13:16

**Para:** 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>; Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Buenos días estimada Michelle,

Como le comentaba previamente, queremos hacer formal la solicitud para que estos embarques se manejen en condición Collect y nos concedan 30 días de crédito a partir de la emisión de la factura,

Al ser miembros de la WCA, quisiéramos acceder a este beneficio que se ofrece dentro de la red,

Agradecemos de antemano su amable gestión y quedamos atentos a su respuesta,

Saludos,

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** jueves, 3 de julio de 2025 05:27

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,

I hope you are doing well.

Please note that the shipper informed us the cargo will be ready after July 15th, and therefore asked us to book the shipment on the vessel with ETD July 27th.

The booking has been requested, and once it is confirmed, you will receive the booking information.

Atenciosamente / Kind Regards / Saludos Cordiales

# LUIZA HOESKER

PHONE: 55 51 3902 4008

E-MAIL: SALES12@ADSHIPPING.COM.BR



www.adshipping.com.br



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**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviada em:** quarta-feira, 2 de julho de 2025 11:43

**Para:** 'Norwin Zapata' <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Cc:** 'dayane@adshipping.com.br' <[dayane@adshipping.com.br](mailto:dayane@adshipping.com.br)>; 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; 'Oskar Elias Castellon' <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** Request for Quotation - FCA

Thank you!

The information has been passed on to the shipper.

Atenciosamente / Kind Regards / Saludos Cordiales

# LUIZA HOESKER

PHONE: 55 51 3902 4008

E-MAIL: SALES12@ADSHIPPING.COM.BR



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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** quarta-feira, 2 de julho de 2025 11:38

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon



<[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

I am sharing the requested information;

CAFE SOLUBLE S.A.  
KM 8.5 CARRETERA NORTE SUBASTA 800 MTS AL LAGO-MANAGUA  
NICARAGUA  
NIT: J0310000001383

**OC 200002130**

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



All World Shipping



**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** miércoles, 2 de julio de 2025 08:32

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,

The shipper is requesting the cnee's information. Could you please share it with us?

**\*quote\***

Bom dia Luiza,

Tudo bem? Pode por gentileza me informar qual o número da OC e os dados do importador?

Obrigada,  
Karla

\*unquote\*

Atenciosamente / Kind Regards / Saludos Cordiales

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**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviada em:** quarta-feira, 2 de julho de 2025 08:30

**Para:** 'Norwin Zapata' <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Cc:** 'dayane@adshipping.com.br' <[dayane@adshipping.com.br](mailto:dayane@adshipping.com.br)>; 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; 'Oskar Elias Castellon' <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** Request for Quotation - FCA

Dear Norwin,  
I hope you are doing well.

Thank you for this new opportunity — we really appreciate it.  
We're already in touch with the shipper.

We're glad to hear that our services are working well for you and the consignee.

Atenciosamente / Kind Regards / Saludos Cordiales

# LUIZA HOESKER

PHONE: 55 51 3902 4008

E-MAIL: SALES12@ADSHIPPING.COM.BR

 [www.adshipping.com.br](http://www.adshipping.com.br)



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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** quarta-feira, 2 de julho de 2025 01:40

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear Luiza,

Please kindly assist by proceeding to make a booking for one container under the same conditions,

Our consignee would like the shipment to depart from Brazil on July 15,

We are sharing the purchase order so you can contact the shipper and obtain the cargo details,

We also want to take this opportunity to congratulate you on your work. Our consignee is very pleased with the quality of the containers used for the first shipment. We are truly happy to be working with you,

OC FCA	Cod	Descripción	Qty	Fecha Despacho
200002130	2120107	KERRYLAC 900	22500	15-jul-25

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)





**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** lunes, 23 de junio de 2025 11:44

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,

Please note that we have received the booking confirmation.  
Our operations team will be sharing the booking details with you ASAP.

Atenciosamente / Kind Regards / Saludos Cordiales



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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** segunda-feira, 23 de junho de 2025 14:30

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

We are truly concerned at this point, as we still have no concrete updates or progress to share with our consignee,



We kindly ask for your urgent support to move this forward as soon as possible. We understand the situation with the shipping line, but we trust in your efficient management to help us secure the booking without further delays,

Looking forward to your prompt response,

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** lunes, 23 de junio de 2025 06:12

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; 'Michelle AD Shipping' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,  
I hope you are doing well.

The booking was requested for ETD July 6th in order to meet the deadlines. We are still waiting for confirmation, but we believe we will receive it soon.  
We will keep you informed of any updates.

Atenciosamente / Kind Regards / Saludos Cordiales

# LUIZA HOESKER

PHONE: 55 51 3902 4008

E-MAIL: SALES12@ADSHIPPING.COM.BR



www.adshipping.com.br



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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** segunda-feira, 23 de junho de 2025 01:53

**Para:** Michelle AD Shipping <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>; 'Luiza AD Shipping' <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

Happy start of the week,

Kindly confirm if we have any updates from the shipping line. We would like to begin the week by sharing the best possible news with our consignee,

Looking forward to your prompt response,

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



ID: 149071



All World Shipping



**De:** Michelle AD Shipping <sales3@adshipping.com.br>

**Enviado el:** viernes, 20 de junio de 2025 09:19

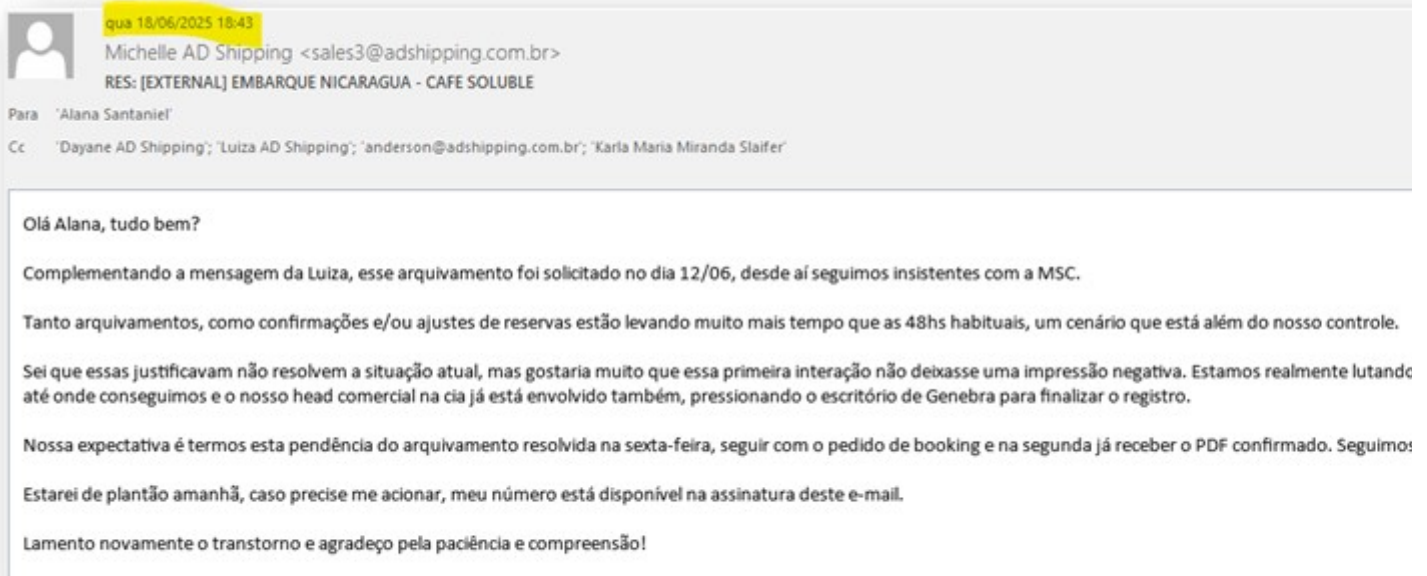
**Para:** Norwin Zapata <operaciones.nic@corporaciongtl.com>; 'Luiza AD Shipping' <sales12@adshipping.com.br>

**CC:** dayane@adshipping.com.br; 'Anderson AD Shipping' <anderson@adshipping.com.br>; Oskar Elias Castellon <gerencia.nic@corporaciongtl.com>

**Asunto:** RES: Request for Quotation - FCA

Hi Norwin, good day,

We're in contact with the shipper, and they are fully aware of this delay. Please see the last message I sent them, where I apologized for the situation and explained that we are doing everything we can to get this resolved as soon as possible.



I spoke with the Sales Manager at MSC this morning. He is aware of the case and has already contacted the Geneva office, who should have filled the rate and sent the contract number already.

I want to assure both you and the customer that we are making every effort to solve this issue. MSC is currently experiencing several challenges and delays due to high demand, but that should not be an excuse on their part. We hope to have this resolved today.

Please help us explain to the consignee that this delay is not on our side.

As you can see, we requested the rate to be filled on June 12 and we're pushing carrier since this day:

From: Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>  
Sent: Thursday, June 12, 2025 1:37 PM  
To: Daniela Rosa (MSC Brasil Ltda) [REDACTED]  
Cc: [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br); Gabriel Brustolin (MSC Brasil Ltda) [REDACTED]  
Subject: AD SHIPPING || NEGOCIAÇÃO FOODSTUFF - SSZ X CORINTO / DR0091

CAUTION: External email. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Boa tarde, Dani!

Proposta aprovada, gentileza arquivar.

Atenciosamente / Kind Regards / Saludos Cordiales

**LUIZA HOESKER**



Atenciosamente / Kind Regards / Saludos Cordiales

**MICHELLE AGUIRRE**

Gerente de Exportação

PHONE: 55 51 3902 4008

MOBILE: 55 51 9 9939 2724

E-MAIL: [SALES3@ADSHIPPING.COM.BR](mailto:SALES3@ADSHIPPING.COM.BR)



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**De:** Norwin Zapata [<mailto:operaciones.nic@corporaciongtl.com>]

**Enviada em:** sexta-feira, 20 de junho de 2025 11:55

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>; Michelle AD Shipping <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

We kindly ask for your cooperation,

Please contact the shipper as soon as possible. The shipper is currently reaching out to our consignee and informing them that no one has contacted him yet,

We are expecting to resolve the matter with the shipping line by Monday, but in the meantime, it is crucial that you get in touch with the shipper,

If we fail to make timely contact, we risk losing the business this is a significant opportunity with a strong flow of containers,



Your prompt action will be highly appreciated,

"LATAM Customer Care" <[customercarelatam@kerry.com](mailto:customercarelatam@kerry.com)>; "[silvia.murillo@kerry.com](mailto:silvia.murillo@kerry.com)" <[silvia.murillo@kerry.com](mailto:silvia.murillo@kerry.com)>  
Kerry do Brasil LTDA – Três Corações -MG Rua Cristiano Alves da Silva 15 Parque Jussara 37414-310 T: +55 353239 5588

**Silvia Murillo Ramírez**

Sales account manager

**Taste and Nutrition | Latam**

M +506 7268 5220 | E [silvia.murillo@kerry.com](mailto:silvia.murillo@kerry.com)

kerry.com | linkedIn: @kerry | twitter: @wearekerry



Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** miércoles, 18 de junio de 2025 12:35

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,

We tried to negotiate the freight and conditions with Hapag, but unfortunately, due to the transshipments, they are unable to meet the target. Their best rates are twice as high as MSC's.

We have once again requested priority and are putting pressure on MSC.

We will keep you updated.

\*\*\* Please note that our office will be closed on June 19th due to a national holiday. We will resume operations on June 20th \*\*\*

Atenciosamente / Kind Regards / Saludos Cordiales



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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** quarta-feira, 18 de junho de 2025 13:49

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

We can consider a second option with Hapag, but under the same conditions and costs,

Please let us know,

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)





**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** miércoles, 18 de junio de 2025 10:44

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,

We appreciate both your and the consignee's understanding of the situation.

As mentioned via WhatsApp, MSC is currently experiencing high demand, which has been causing longer-than-usual delays in these processes.

We are continuing to follow up with the carrier and doing everything we can to resolve the issue; however, we are still dependent on MSC to complete the filing process before we can move forward.

We will keep you promptly updated as soon as we receive any developments.

\*\*\* Please note that our office will be closed on June 19th due to a national holiday. We will resume operations on June 20th \*\*\*

Atenciosamente / Kind Regards / Saludos Cordiales



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---

**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** quarta-feira, 18 de junho de 2025 12:38

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

We have been in discussions with our consignee, and they have granted us a reasonable deadline until June 25th to secure the booking,

We are not considering other options with different agents, as I have previous experience working with your team and I know your handling of operations is impeccable,

We kindly ask for your assistance in coordinating with the shipping line to secure the booking as soon as possible,

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



---

**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** miércoles, 18 de junio de 2025 04:39

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,

I hope you are doing well.

Unfortunately, we are still waiting for the proposal to be filed so that we can proceed with the booking request. Please note that we are continuing to follow up with the carrier and have already requested priority. We are also keeping the shipper informed of this situation.

We sincerely apologize for the delay



\*\*\* Please note that our office will be closed on June 19th due to a national holiday. We will resume operations on June 20th \*\*\*

Atenciosamente / Kind Regards / Saludos Cordiales



**LUIZA HOESKER**  
PHONE: 55 51 3902 4008  
E-MAIL: SALES12@ADSHIPPING.COM.BR  
www.adshipping.com.br

AD SHIPPING  
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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** terça-feira, 17 de junho de 2025 19:17

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

Do we have any updates?

Unfortunately, it is becoming increasingly difficult to continue waiting without providing feedback to our client. We urgently need your cooperation in order to move forward,

If we do not receive a response soon, we will be forced to consider alternative offers to avoid further delays,

Thank you for your understanding, and we hope to hear from you shortly,

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)





**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** lunes, 16 de junio de 2025 10:32

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,  
I hope you are doing well.

Kindly note that we are still waiting for the proposal to be filed. As soon as we receive it, we will proceed with the booking request.

\*\*\* Please note that our office will be closed on June 19th due to a national holiday. We will resume operations on June 20th \*\*\*

Atenciosamente / Kind Regards / Saludos Cordiales

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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** segunda-feira, 16 de junho de 2025 13:00

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

We kindly request your assistance with providing updates, as our consignee is requesting information on the current status,

We appreciate your prompt support,

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



---

**De:** Norwin Zapata

**Enviado el:** jueves, 12 de junio de 2025 09:58

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br);

Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** RE: Request for Quotation - FCA

Dear,

We have been nominated to coordinate this shipment,

We handle a flow of three containers per month, and on this occasion, we have been assigned three containers,

Kindly share the details of your operator who will be in contact with the shipper,

We kindly ask you to maintain the same rates for future shipments,

We hope this will be the beginning of a great commercial partnership, and we look forward to earning your trust so we can handle your shipments to Nicaragua,

Gracias / Thank you!! Saludos / Best regards!!

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)  
[www.corporaciongtl.com](http://www.corporaciongtl.com)



**De:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Enviado el:** martes, 10 de junio de 2025 15:08

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>; Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)

**Asunto:** RE: Request for Quotation - FCA

Dear Luiza.

We are currently in negotiations with the client, and I hope we will be able to secure the shipment and begin working together.

As soon as I have positive news, I will let you know.

**Oskar Elías Castellón**  
Gerente de Pais - Nicaragua

---

GTLogistics  
Tel: (505) 22521967/22521966 Movil : ( 505) 8711-0719  
[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)







**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** martes, 10 de junio de 2025 14:17

**Para:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>; Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)

**Asunto:** Request for Quotation - FCA

Dear Oskar

I hope you are doing well.

Just following up to see how our rate is being received on your side.

Atenciosamente / Kind Regards / Saludos Cordiales



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**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviada em:** sexta-feira, 6 de junho de 2025 11:56

**Para:** 'Oskar Elias Castellon' <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>; 'Norwin Zapata'

<[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Cc:** 'dayane@adshipping.com.br' <[dayane@adshipping.com.br](mailto:dayane@adshipping.com.br)>; 'Anderson AD Shipping'

<[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; 'sales3@adshipping.com.br' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Assunto:** Request for Quotation - FCA

Dear Oskar,

Kindly note the revised MSC table.

## Import Container Rental for SANTOS [BRSSZ] - CORINTO [NICIO] on 6/6/2025

Effective From: **1/8/2024** | Currency: **USD**

Tiered Tariff start: **After standard free days** | Special Setup: **NoR = DV/HC conditions/Disregard Carrier's Haulage**

Applies to: **Combined**

Carrier haulage start: **Same day**

Merchant haulage start: **Same day Start of vessel operations**

Calculation end: **Same day gate-in empty/reuse/stripping**

Container size type	Free days	Period 1
40 Dry	10 Calendar days	4 Calendar days
20 Reefer	4 Calendar days	-
20 Special	4 Calendar days	-
20 Dry	10 Calendar days	4 Calendar days
40 Reefer	4 Calendar days	-
40 Special	4 Calendar days	-
20 Dry 🔥	4 Calendar days	-
40 Dry 🔥	4 Calendar days	-
20 Special 🔥	2 Calendar days	-
20 Reefer 🔥	2 Calendar days	-
40 Special 🔥	2 Calendar days	-
40 Reefer 🔥	2 Calendar days	-
45 Dry	10 Calendar days	-

Atenciosamente / Kind Regards / Saludos Cordiales

**LUIZA HOESKER**

PHONE: 55 51 3902 4008

E-MAIL: SALES12@ADSHIPPING.COM.BR

 [www.adshipping.com.br](http://www.adshipping.com.br)

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**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviada em:** sexta-feira, 6 de junho de 2025 11:48

**Para:** 'Oskar Elias Castellon' <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>; 'Norwin Zapata' <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Cc:** 'dayane@adshipping.com.br' <[dayane@adshipping.com.br](mailto:dayane@adshipping.com.br)>; 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; 'sales3@adshipping.com.br' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>

**Assunto:** Request for Quotation - FCA

Dear Oskar,  
I hope you are doing well.

I have good news! We were able to secure 16 days of free time at POL and POD.  
Regarding the demurrage charges, please refer to the information available on MSC's website below. You can disregard the 10 calendar days mentioned in the screenshot, as we've negotiated a longer free time period.

## Import Container Rental for RIO GRANDE [BRRIG] - CORINTO [NICIO] on 6/6/2025

Effective From: **1/8/2024** | Currency: **USD**

Tiered Tariff start: **After standard free days** | Special Setup: **NoR = DV/HC conditions/Disregard Carrier's Haulage**

Applies to: **Combined**

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Merchant haulage start: **Same day Start of vessel operations**

Calculation end: **Same day gate-in empty/reuse/stripping**

Container size type	Free days	Period 1
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20 Reefer	4 Calendar days	-
20 Special	4 Calendar days	-
20 Dry	10 Calendar days	4 Calendar days
40 Reefer	4 Calendar days	-
40 Special	4 Calendar days	-
20 Dry 🔥	4 Calendar days	-
40 Dry 🔥	4 Calendar days	-
20 Special 🔥	2 Calendar days	-
20 Reefer 🔥	2 Calendar days	-
40 Special 🔥	2 Calendar days	-
40 Reefer 🔥	2 Calendar days	-
45 Dry	10 Calendar days	-

Atenciosamente / Kind Regards / Saludos Cordiales

**LUIZA HOESKER**  
PHONE: 55 51 3902 4008  
E-MAIL: SALES12@ADSHIPPING.COM.BR  
 [www.adshipping.com.br](http://www.adshipping.com.br)

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**52º Prêmio Exportação RS**  
**WCA world**  


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**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>  
**Enviada em:** quinta-feira, 5 de junho de 2025 07:41  
**Para:** 'Oskar Elias Castellon' <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>; 'Norwin Zapata' <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>  
**Cc:** 'dayane@adshipping.com.br' <[dayane@adshipping.com.br](mailto:dayane@adshipping.com.br)>; 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; 'sales3@adshipping.com.br' <[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)>  
**Assunto:** Request for Quotation - FCA

Dear Norwin,  
I hope you are doing well.

I'm checking the possibility of additional free time and will get back to you as soon as possible with all the information.

Atenciosamente / Kind Regards / Saludos Cordiales



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**De:** Oskar Elias Castellon <>  
**Enviada em:** quinta-feira, 5 de junho de 2025 00:20  
**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>; Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>  
**Cc:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)  
**Assunto:** RE: Request for Quotation - FCA

Dear.

I to inform you that our client is still interested in the quotation. They are only requesting if we can offer additional free time at origin, and that you confirm the demurrage cost per day after the free time period.

**Oskar Elías Castellón**  
Gerente de Pais - Nicaragua



---

GTLogistics

Tel: (505) 22521967/22521966 Movil : ( 505) 8711-0719

[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



---

**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** lunes, 26 de mayo de 2025 10:31

**Para:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>; Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**CC:** [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br)

**Asunto:** Request for Quotation - FCA

Dear, Oskar

Kindly note that the amounts provided are for a 40'HC container, and that at the time of sending, I mistakenly indicated the incorrect container type. Below, for clarity, is the updated information.

Santos x Corinto, Nicaragua

Cristobal and Rodaman – TT: 21 days aprox.

Carrier: MSC

Validity: June 30th

O/F: USD 3400,00/ 40'HC

+ Destination charges

FT POL: 5 days

FT POD: 16 days

FCA Charges:

OTHC: USD 275,00/cntr

EXP: USD 85,00/cntr

BL Fee: USD 125,00/BL

ISPS: USD 25,00/cntr

SEAL: USD 15,00/cntr

FOOD GRADE: USD 160,00/cntr

PORT CHARGES: USD 165,00/cntr

\* Free time storage at origin port: 7 days

Pick-up at shipper's address: (Av. Cristiano Alves da Silva - Parque Jussara, Três Corações - MG, 37414-310, Brazil) x

Santos: USD 1850,00 /20'DRY + Ad-valorem 0,23% under Invoice value

Customs Clearance: USD300,00/export declaration if necessary.

**EXW Terms and conditions:**

1) If the container exceeds the free storage days within the port, then the free time period will be forfeited, and the terminal will charge for the full days from entry into the port until loading onto the vessel.

2) In case of customs/port inspection, extra charges at port will be apply.

**3) PICK-UP CONDITIONS AND EXTRA COSTS (if occur):**

- Free time waiting to load/unload: 4 hours, then USD 50,00 per additional hour/cntr.

- Dead freight: 70% under total freight cost (Additional costs may apply in the event of a cancellation of pickup if the trucker is already en route or if the cargo is not ready for pickup).

- Overnight stand of truck (daily cost): USD 310,00/Equip/Day).

- Pick-up value considering load weight up to 25 tons. In case of weight greater than this, the pick-up cost must be consulted again.

- Helper for loading and unloading: USD 40,00 each

- Transport carried out during nighttime hours (from 8:00 p.m. to 6:00 a.m.): 50% surcharge on freight weight

- Transport carried out on weekends (Saturday/Sunday) and public holidays: 70% surcharge on freight weight

**4) CUSTOMS CLEARANCE CONDITIONS:**

- this service covers only the issuance of export declaration in the Brazilian customs systems and follows up on customs clearance until the cargo is loaded.

- the cost may vary if the shipper decides not to use our service and prefers to use their own broker. In this case, we need to verify their costs first.

- issuance of commercial invoice, packing list and others legal documents must be the shipper's responsibility.

**5) ADDITIONAL COMMENTS:**

- Extra costs at port will be charged as per outlay.

- In case of vessel delays its ETA at POL, carrier does not assume costs generate at port of loading, claiming "force majeure". If cntr is already deposited at the POL, storage costs may occur due to the delay and these must be assumed by the importer in accordance with the incoterm.

- If the gate window at POL to the vessel indicated on the booking confirmation is not available/open for receiving containers until the pick-up date, extra costs may occur.

**General conditions:**

**\*\*Validity:** Freight rates are valid for shipments loaded until the date mentioned in the 'Validity' field above (BL ON BOARD DATE). Shipments after this date are subject to freight rate variations according to the carrier's policy.

**\*\*Transit time** is estimated and subject to change.

**\*\*The route** is determined by the carrier and is subject to change.

**\*\*This quotation and its conditions** are valid for 7 consecutive days upon written confirmation from the customer. After this period, the offer expires.

**\*\*All quotations** are subject to standard rates, fluctuating rates, and General Rate Increase (GRI).

**\*\* Subject to a cancellation fee/no-show fee** if a transfer or cancellation of a booking that has already been confirmed is requested.

Atenciosamente / Kind Regards / Saludos Cordiales



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**De:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Enviada em:** segunda-feira, 26 de maio de 2025 12:39

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>; Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>;  
[sales3@adshipping.com.br](mailto:sales3@adshipping.com.br); [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>  
**Assunto:** RE: Request for Quotation - FCA

Dear.

As per the initial email, we kindly request a quotation for 1x40HC food-grade container.

Best regards.

**Oskar Elías Castellón**  
Gerente de Pais - Nicaragua

---

GTLogistics  
Tel: (505) 22521967/22521966 Movil : ( 505) 8711-0719  
[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



---

**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>  
**Enviado el:** lunes, 26 de mayo de 2025 08:18  
**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br); [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br);  
'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>  
**CC:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>  
**Asunto:** Request for Quotation - FCA

Dear Norwin,  
I hope you are doing well.

Please see below our rates for the requested quotation.

Santos x Corinto, Nicaragua  
Cristobal and Rodaman – TT: 21 days aprox.  
Carrier: MSC

Validity: June 30th

O/F: USD 3400,00/ 20'DRY  
+ Destination charges

FT POL: 5 days  
FT POD: 16 days

FCA Charges:

OTHC: USD 275,00/cntr

EXP: USD 85,00/cntr

BL Fee: USD 125,00/BL

ISPS: USD 25,00/cntr

SEAL: USD 15,00/cntr

FOOD GRADE: USD 160,00/cntr

PORT CHARGES: USD 165,00/cntr

\* Free time storage at origin port: 7 days

Pick-up at shipper's address: (Av. Cristiano Alves da Silva - Parque Jussara, Três Corações - MG, 37414-310, Brazil) x Santos: USD 1850,00 /20'DRY + Ad-valorem 0,23% under Invoice value

Customs Clearance: USD300,00/export declaration if necessary.

EXW Terms and conditions:

1) If the container exceeds the free storage days within the port, then the free time period will be forfeited, and the terminal will charge for the full days from entry into the port until loading onto the vessel.

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- Pick-up value considering load weight up to 25 tons. In case of weight greater than this, the pick-up cost must be consulted again.

- Helper for loading and unloading: USD 40,00 each

- Transport carried out during nighttime hours (from 8:00 p.m. to 6:00 a.m.): 50% surcharge on freight weight

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\*\* Subject to a cancellation fee/no-show fee if a transfer or cancellation of a booking that has already been confirmed is requested.

Atenciosamente / Kind Regards / Saludos Cordiales

# LUIZA HOESKER

PHONE: 55 51 3902 4008

E-MAIL: SALES12@ADSHIPPING.COM.BR



www.adshipping.com.br



AD  
SHIPPING  
DESBRAVANDO OS SETE MARES DO MUNDO



52º Prêmio  
Exportação RS

WCAworld



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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** domingo, 25 de maio de 2025 21:05

**Para:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br); [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>

**Cc:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** RE: Request for Quotation - FCA

Dear,

Do you have any updates on this quotation?

Looking forward to your feedback,

Best regards.

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



All World Shipping





**De:** Luiza AD Shipping <[sales12@adshipping.com.br](mailto:sales12@adshipping.com.br)>

**Enviado el:** viernes, 23 de mayo de 2025 10:49

**Para:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>; [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br); [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); 'Anderson AD Shipping' <[anderson@adshipping.com.br](mailto:anderson@adshipping.com.br)>

**CC:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** Request for Quotation - FCA

Dear Norwin,

I hope this message finds you well.

Thank you for your request. We are currently working on it and will get back to you as soon as possible.

Atenciosamente / Kind Regards / Saludos Cordiales



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**De:** Norwin Zapata <[operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)>

**Enviada em:** sexta-feira, 23 de maio de 2025 11:32

**Para:** [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br); [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); [sales.imp2@adshipping.com.br](mailto:sales.imp2@adshipping.com.br); [sales.imp2@adshipping.com.br](mailto:sales.imp2@adshipping.com.br); [comercial\\_exp@adshipping.com.br](mailto:comercial_exp@adshipping.com.br)

**Cc:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Assunto:** Request for Quotation – FCA

Dear,

Please provide us with a quotation for the following shipment:

- **Incoterm:** FCA
- **Commodity:** KERRYLAC 900
- **Net Weight:** 22,500 kg
- **Required Equipment:** 1 x 40' HC food grade container
- **Pickup Address:** Av. Cristiano Alves da Silva - Parque Jussara, Três Corações - MG, 37414-310, Brazil
- **Goods Value:** USD 45,000

**Port of Discharge (POD):**

- If POD is *Puerto Limón* or *Puerto Cortés*, the shipping line service must extend to **Managua, Nicaragua**.
- If POD is *Puerto Corinto*, the shipping line service should end at the port.

Additionally, we would like to know:

- The proposed route
- Transit time
- Confirmation of **16 free days at destination**

**HS Code:**

Posición	Descripción/Origen
190110190000	KERRYLAC 900
	BRASIL 0%

Looking forward to your prompt response.

Best regards,

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

[www.corporaciongtl.com](http://www.corporaciongtl.com)



**De:** Norwin Zapata

**Enviado el:** jueves, 22 de mayo de 2025 14:37

**Para:** [sales3@adshipping.com.br](mailto:sales3@adshipping.com.br); [dayane@adshipping.com.br](mailto:dayane@adshipping.com.br); [sales.imp2@adshipping.com.br](mailto:sales.imp2@adshipping.com.br); [sales.imp2@adshipping.com.br](mailto:sales.imp2@adshipping.com.br); [comercial\\_exp@adshipping.com.br](mailto:comercial_exp@adshipping.com.br)

**CC:** Oskar Elias Castellon <[gerencia.nic@corporaciongtl.com](mailto:gerencia.nic@corporaciongtl.com)>

**Asunto:** WCA WORLD NETWORK

Dear,

Warm greetings from Nicaragua.

It is a pleasure for us to now be part of the WCA Family Network.

At GTLOGISTICS, S.A., we are proud to introduce our company as a strategic logistics partner in Nicaragua. We offer a complete portfolio of services covering import, export, air, ocean, land, and project cargo, always focused on providing efficient, reliable, and personalized solutions.

Our local expertise and commitment to operational excellence allow us to add value to your supply chain and ensure smooth handling of your shipments in and out of Nicaragua.

For your upcoming shipments, whether Free Hand, FOB, CIF, DDP, or any other Incoterm, our team is ready to support you with the highest standards of service.

Consignee Details (when applicable):

GTLOGISTICS, S.A  
RUC: J0310000137765  
Address: KM 6.1 Carretera Norte,  
Donde Fue Siemens 2C Norte,  
Barrio La Primavera, Managua – Nicaragua.

Please feel free to contact us for any logistics requirements you may have in our region. We look forward to building a strong and long-term cooperation with you.

Best regards.

**Norwin Zapata**

Operaciones Nicaragua

**GTLogistics**

tel: (505) 2252-1966 cel: (505) 8416-1406

e-mail: [operaciones.nic@corporaciongtl.com](mailto:operaciones.nic@corporaciongtl.com)

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