

Djesica AD Shipping

De: Marcelo Stella <mbs@htnutri.com.br>
Enviado em: segunda-feira, 25 de agosto de 2025 11:14
Para: Djesica AD Shipping; emre.kablan@fesfood-gmbh.com; 'Ocean'
Cc: Luis Alberto Hillesheim Filho; 'Michelle AD Shipping'; Joao Vitor Bierhals Santos
Assunto: HT 3206/25 // 01 x 40HC // RIG/ROTTERDAM // DAP - INCOTERM - - HT NUTRI
Anexos: Proforma Invoice - 3206 25.pdf
Categorias: Categoria Vermelha

Dear Djesica,

Yes, we just finished a call with Emre, he will talk with Kai and close the deal each others.

Dear Emre, attached the proforma invoice for your review.

Kind regards

Marcelo Belleza Stella

Gerente Comercial

GRUPO HT

Mobile: +55 51 99921 4546

Office: +55 51 3692 8800



De: Djesica AD Shipping <sales4@adshipping.com.br>
Enviado: segunda-feira, 25 de agosto de 2025 10:01
Para: Marcelo Stella <mbs@htnutri.com.br>; emre.kablan@fesfood-gmbh.com <emre.kablan@fesfood-gmbh.com>; 'Ocean' <Ocean@thermotraffic.de>
Cc: Luis Alberto Hillesheim Filho <cuca@htnutri.com.br>; 'Michelle AD Shipping' <sales3@adshipping.com.br>; Joao Vitor Bierhals Santos <joao.vitor@htnutri.com.br>
Assunto: Logistic operator from South Brazil // DAP - INCOTERM - - HT NUTRI

Good morning, dear Marcelo and dear Emre!

What great news! We're very pleased with this first closure.

We are proceeding with the booking request for 01x40' from Rio Grande to Rotterdam, under CFR, prepaid terms. The booking details will be shared in this email shortly.

Regarding the inland transport and destination charges, we understand that Fes Food and Thermottraffic can handle these directly. Is that okay on your side?

Please let us know if you have any questions.
Atenciosamente / Kind Regards / Saludos Cordiales



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De: Marcelo Stella <mbs@htnutri.com.br>
Enviada em: segunda-feira, 25 de agosto de 2025 08:57
Para: emre.kablan@fesfood-gmbh.com; 'Ocean' <Ocean@thermottraffic.de>; 'Djesica AD Shipping' <sales4@adshipping.com.br>
Cc: Luis Alberto Hillesheim Filho <cuca@htnutri.com.br>; 'Michelle AD Shipping' <sales3@adshipping.com.br>; Joao Vitor Bierhals Santos <joao.vitor@htnutri.com.br>
Assunto: RE: Logistic operator from South Brazil // DAP - INCOTERM - - HT NUTRI

Dear Emre,

Thank you for your confirmation.

I will close the booking with Djésica.

Kind regards

Marcelo Belleza Stella
Gerente Comercial

GRUPO HT

Mobile: +55 51 99921 4546

Office: +55 51 3692 8800



De: emre.kablan@fesfood-gmbh.com <emre.kablan@fesfood-gmbh.com>

Enviado: segunda-feira, 25 de agosto de 2025 05:37

Para: Marcelo Stella <mbs@htnutri.com.br>; 'Ocean' <Ocean@thermotraffic.de>; 'Djesica AD Shipping' <sales4@adshipping.com.br>

Cc: Luis Alberto Hillesheim Filho <cuca@htnutri.com.br>; 'Michelle AD Shipping' <sales3@adshipping.com.br>

Assunto: RE: Logistic operator from South Brazil // DAP - INCOTERM - - HT NUTRI

Dear Marcelo,

We would prefer to proceed with Hapag Lloyd in September. Let's get started.

Mit freundliche Grüßen, / Saygilarimla, / Kind regards, / Met vriendelijke groet,

Emre Kablan

+31 6 502 751 20

+49 28 22 605 93 72

emre.kablan@fesfood-gmbh.com

Ossenbruch 10, 46446 Emmerich am Rhein, DE



Van: Marcelo Stella <mbs@htnutri.com.br>

Verzonden: donderdag 21 augustus 2025 22:26

Aan: Ocean <Ocean@thermotraffic.de>; 'Djesica AD Shipping' <sales4@adshipping.com.br>; 'emre.kablan@fesfood-gmbh.com' <emre.kablan@fesfood-gmbh.com>

CC: Luis Alberto Hillesheim Filho <cuca@htnutri.com.br>; 'Michelle AD Shipping' <sales3@adshipping.com.br>

Onderwerp: RE: Logistic operator from South Brazil // DAP - INCOTERM - - HT NUTRI

Dear Emre,

Good afternoon,

So, have a look two options;

Maersk company cheaper ocean freight but to load only in October.
USD 0,90 p/kg / CFR Rotterdam.

HAPAG LOYD company little expensive ocean freight but we can load in September.
USD 0,93 p/kg / CFR Rotterdam.

For both options the IN-LAND cost to deliver at your facilities in EMMERICH, GERMANY is the same:

Euros 1.565,00, this value you can pay directedly to Mr. Kai.