

Jonathan AD Shipping

De: Hajni Keri <hajni.keri@santova.com>
Enviado em: sexta-feira, 13 de março de 2026 13:50
Para: Jonathan AD Shipping
Cc: 'Michelle AD Shipping'; 'Anderson - AD SHIPPING';
dayane@adshipping.com.br
Assunto: RE: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Hi Jonathan,

Sorry, yes please proceed with this sailing schedule and vessel

Thanks
Hajni



Hajni Keri
Client Services Manager
Santova Logistics
P: +44 (0) 1827 50600
A: Suite A, Ventura House, Ventura Park Road, Tamworth, B78 3LZ, United Kingdom
W: www.santova.co.uk ! E: hajni.keri@santova.com



Registered Name - Santova Logistics Limited

Registration Number - 2337432, a company registered in England

Registration Address - Suite A, Ventura House, Ventura Park Road, Tamworth, Staffordshire, B78 3LZ

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From: Jonathan AD Shipping <sales13@adshipping.com.br>

Sent: 13 March 2026 16:43

To: Hajni Keri <hajni.keri@santova.com>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>;
dayane@adshipping.com.br

Subject: RES: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Hello Hajni,
How are you?

Do you have any feedback? Can we proceed with the booking this way?

Atenciosamente / Kind Regards / Saludos Cordiales,

JONATHAN KUESTER

PHONE: 55 51 3902 4008

E-MAIL: SALES13@ADSHIPPING.COM.BR

 www.adshipping.com.br



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De: Jonathan AD Shipping [<mailto:sales13@adshipping.com.br>]

Enviada em: quinta-feira, 12 de março de 2026 15:55

Para: 'Hajni Keri' <hajni.keri@santova.com>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; 'dayane@adshipping.com.br' <dayane@adshipping.com.br>

Assunto: RES: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Dear Hajni,

Thanks, i'm good too 😊

Unfortunately, Hapag has reverted the deadline adjustments for the vessel with ETD March 26th, and therefore it will not be possible for us to proceed with the shipment on that vessel. This discrepancy in information occurred because the vessel is operated by MSC, and the vessel planner did not confirm the adjustment.

In this case, can we proceed with this booking on the next available sailing, with space already confirmed?

MSC ADELE NA613R | ETD March 29th | ETA April 29th

I look forward to your feedback,

Atenciosamente / Kind Regards / Saludos Cordiales,

JONATHAN KUESTER

PHONE: 55 51 3902 4008

E-MAIL: SALES13@ADSHIPPING.COM.BR

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De: Hajni Keri [<mailto:hajni.keri@santova.com>]
Enviada em: quinta-feira, 12 de março de 2026 11:24
Para: Jonathan AD Shipping <sales13@adshipping.com.br>
Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br
Assunto: RE: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Dear Jonathan,

I'm good thanks, hope you are well too.

Many thanks for the below update. Yes please do share the full vessel details once available so I can update customer accordingly.

I have been advised that the usual agreement is USD 50.00 / per shipment on the profit share.

If you have any questions or updates please let me know.

Thanks
Hajni



Hajni Keri
Client Services Manager
Santova Logistics
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A: Suite A, Ventura House, Ventura Park Road, Tamworth, B78 3LZ, United Kingdom
W: www.santova.co.uk ! E: hajni.keri@santova.com



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From: Jonathan AD Shipping <sales13@adshipping.com.br>
Sent: 12 March 2026 13:08
To: Hajni Keri <hajni.keri@santova.com>
Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br
Subject: RES: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Dear Hajni,
How are you?

Booking 38557856 has been confirmed on the vessel MSC SARY NA612R with ETD March 26th. Shortly, our system will send the full reservation details in a separate email.

Could you please inform us if there is any profit share from the handling that will be allocated to us?

Atenciosamente / Kind Regards / Saludos Cordiales,



JONATHAN KUESTER
PHONE: 55 51 3902 4008
E-MAIL: SALES13@ADSHIPPING.COM.BR
www.adshipping.com.br

AD SHIPPING
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De: Hajni Keri [<mailto:hajni.keri@santova.com>]

Enviada em: quarta-feira, 11 de março de 2026 17:32

Para: Jonathan AD Shipping <sales13@adshipping.com.br>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Assunto: RE: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Dear Jonathan,

This is fantastic news, thank you for the update.

Please confirm final sailing schedule and vessel details once confirmation received from the shipping line.

Thanks

Hajni



Hajni Keri

Client Services Manager

Santova Logistics

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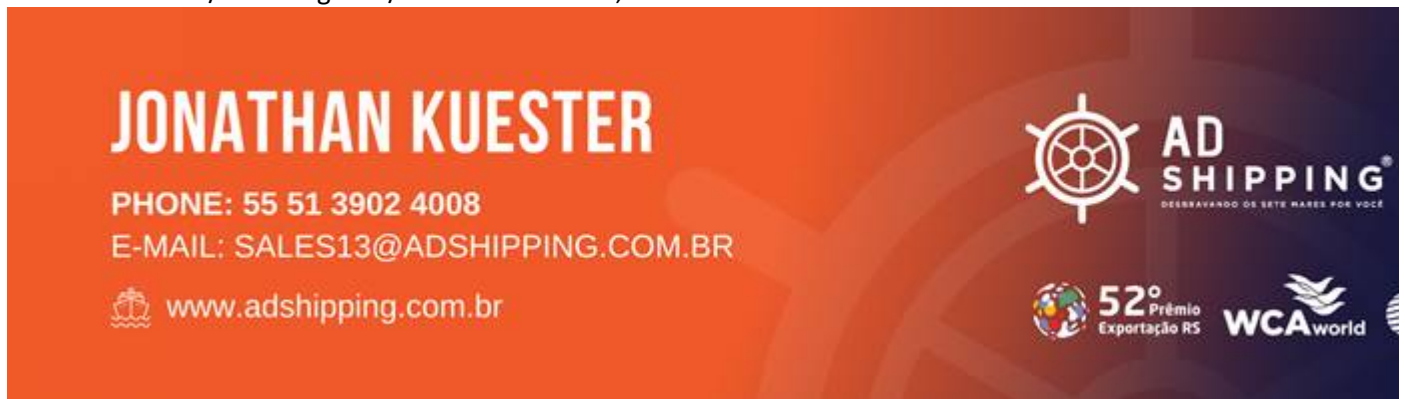
From: Jonathan AD Shipping <sales13@adshipping.com.br>
Sent: 11 March 2026 20:26
To: Hajni Keri <hajni.keri@santova.com>
Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br
Subject: RES: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Dear Hajni,

The carrier informed us that the vessel's deadlines will be adjusted so that we will be able to meet the shipment on this departure.

I have already requested the booking from the carrier, and we will soon share the reservation details with you accordingly.

Atenciosamente / Kind Regards / Saludos Cordiales,



JONATHAN KUESTER
PHONE: 55 51 3902 4008
E-MAIL: SALES13@ADSHIPPING.COM.BR
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De: Hajni Keri [<mailto:hajni.keri@santova.com>]
Enviada em: quarta-feira, 11 de março de 2026 15:46
Para: Jonathan AD Shipping <sales13@adshipping.com.br>
Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br
Assunto: RE: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Dear Jonathan,

Thanks for the below info.

Can you please liaise with shipper and check if they can load the container any earlier in order to catch the desired vessel?

If not then please let me know the next available sailing and I will advise customer accordingly.

The main thing here is that we need to keep posted both ends and advise if there are any changes asap.

Thanks for your cooperation ☺

Thanks
Hajni



Hajni Keri
Client Services Manager
Santova Logistics

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A: Suite A, Ventura House, Ventura Park Road, Tamworth, B78 3LZ, United Kingdom

W: www.santova.co.uk ! E: hajni.keri@santova.com



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From: Jonathan AD Shipping <sales13@adshipping.com.br>

Sent: 11 March 2026 18:13

To: Hajni Keri <hajni.keri@santova.com>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Subject: RES: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Dear Hajni,

Thank you for the confirmation ☺

Please note that I am validating this vessel's schedule with the carrier, as it has suffered a postponement of the ETD to March 26th, while the deadlines remain very early, making it impossible to meet the shipment with the readiness informed by the shipper.

As soon as I receive any update from the carrier, I will inform you accordingly.

Atenciosamente / Kind Regards / Saludos Cordiales,

JONATHAN KUESTER

PHONE: 55 51 3902 4008

E-MAIL: SALES13@ADSHIPPING.COM.BR

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De: Hajni Keri [<mailto:hajni.keri@santova.com>]

Enviada em: quarta-feira, 11 de março de 2026 12:53

Para: Jonathan AD Shipping <sales13@adshipping.com.br>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Assunto: RE: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Hi Jonathan,

Customer has accepted the below additional charges so please go ahead with this booking.

Also I have been advised that shipper can load the container on 20th March.

Please keep me posted on the progress of this booking.

Thanks

Hajni



Hajni Keri

Client Services Manager

Santova Logistics

P: +44 (0) 1827 50600

A: Suite A, Ventura House, Ventura Park Road, Tamworth, B78 3LZ, United Kingdom

W: www.santova.co.uk | E: hajni.keri@santova.com



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From: Jonathan AD Shipping <sales13@adshipping.com.br>

Sent: 11 March 2026 14:43

To: Hajni Keri <hajni.keri@santova.com>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Subject: RES: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Hello Hajni,

I hope you're well!

What wonderful news! Thank you for this new shipment and for the new opportunity to work together 😊

Just a few notes: at the beginning of this week, Hapag announced the inclusion of the Emergency Fuel Surcharge (EFS) for all scopes. The EFS fee is USD 160.00/TEU and will be applied to bookings issued with sailings commencing on or after March 23rd, 2026.

Therefore, it is necessary to consider an additional USD 320.00/40HC on the rate I had previously shared with you. Would it be possible to proceed with the booking?

HAPAG

Rio Grande x London Gateway - Direct - 34 days aprox. - **O/F USD 1.805,00/40HC** – Valid until Mar 31st
+ origin and destination charges
FT POD: 5 days

I am sending the link to the official announcement on Hapag's website: https://www.hapag-lloyd.com/en/services-information/news/2026/03/emergency-fuel-surcharge--efs--implementation.html?mkt_tok=NzkzLVhMSi0zMDUAAAGge6Mxb6-FREN7Vlfqw8wPpLq7KbLLG9PKOidRPJSSKm3nUZRR9yvasRS6JJeneUd_J1hjVry1LFJF-GA_-eHuA1c7q89tOjPIW5Tigv-rXruROul

Regarding the sailings, please note that the carrier has made some adjustments to its schedule, and therefore the next departure with available space is on the vessel below:

MSC SARY NA612R | ETD March 26th | Draft ddl: March 17th | Cargo ddl: March 19th

Please note that I have already contacted the shipper to check whether it will be possible to accommodate this vessel.

As for updates throughout the course of this shipment, rest assured that we will keep you informed of any changes to the booking.

I look forward to your comments.

Atenciosamente / Kind Regards / Saludos Cordiales,

JONATHAN KUESTER
PHONE: 55 51 3902 4008
E-MAIL: SALES13@ADSHIPPING.COM.BR
www.adshipping.com.br

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De: Hajni Keri [<mailto:hajni.keri@santova.com>]

Enviada em: quarta-feira, 11 de março de 2026 10:23

Para: Jonathan AD Shipping <sales13@adshipping.com.br>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>;

dayane@adshipping.com.br

Assunto: NEW BOOKING FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 20/03 / SSTAS2622533

Prioridade: Alta

Hi Jonathan,

You won't believe it but finally customer has decided to give us another chance on this trade lane and they want to place a booking with us.

Can you please book a 40'HC from Rio Grande to London Gateway as per below?

HAPAG

Rio Grande x London Gateway - Direct - 34 days approx. - **O/F USD 1.485,00/40'** – Valid until Mar 31st

+ origin and destination charges

FT POD: 5 days

Please aim below vessel:

ANTHEA Y | ETD: 22/03 | DDL Draft: 16/03 | DDL Cargo: 18/03

Shipper's details as per attached.

Our file ref: SSTAS2622533

Learning from the previous issues, can you please make sure that I'm being kept updated on a regular basis with regards to any changes or confirmation happens on this booking?

If you need any further details please let me know.

Thanks

Hajni



Hajni Keri

Client Services Manager

Santova Logistics

P: +44 (0) 1827 50600

A: Suite A, Ventura House, Ventura Park Road, Tamworth, B78 3LZ, United Kingdom

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From: Jonathan AD Shipping sales13@adshipping.com.br

Sent: 02 March 2026 16:35

To: Hajni Keri hajni.keri@santova.com

Cc: 'Michelle AD Shipping' sales3@adshipping.com.br; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Subject: RES: NEW QUOTE REQUEST FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 15/01

Dear Hajni,

No worries at all! I really appreciate your request and hope we can close this shipment together 😊

If you need anything, just let me know.

Wishing you a great week!

Atenciosamente / Kind Regards / Saludos Cordiales,



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De: Hajni Keri [<mailto:hajni.keri@santova.com>]

Enviada em: segunda-feira, 2 de março de 2026 12:16

Para: Jonathan AD Shipping <sales13@adshipping.com.br>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Assunto: RE: NEW QUOTE REQUEST FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 15/01

Dear Jonathan,

Apologies, I was meant to reply back to you, it looks like my reply vanished in thin air 😊

Many thanks for sending your rates.

I have quoted our customer and awaiting their feedback. As soon as I hear back from them I will let you know.

Thanks

Hajni



Hajni Keri

Client Services Manager

Santova Logistics

P: +44 (0) 1827 50600

A: Suite A, Ventura House, Ventura Park Road, Tamworth, B78 3LZ, United Kingdom

W: www.santova.co.uk !

E: hajni.keri@santova.com



Registered Name - Santova Logistics Limited

Registration Number - 2337432, a company registered in England

Registration Address - Suite A, Ventura House, Ventura Park Road, Tamworth, Staffordshire, B78 3LZ

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From: Jonathan AD Shipping <sales13@adshipping.com.br>

Sent: 02 March 2026 15:01

To: Hajni Keri <hajni.keri@santova.com>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Subject: RES: NEW QUOTE REQUEST FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 15/01

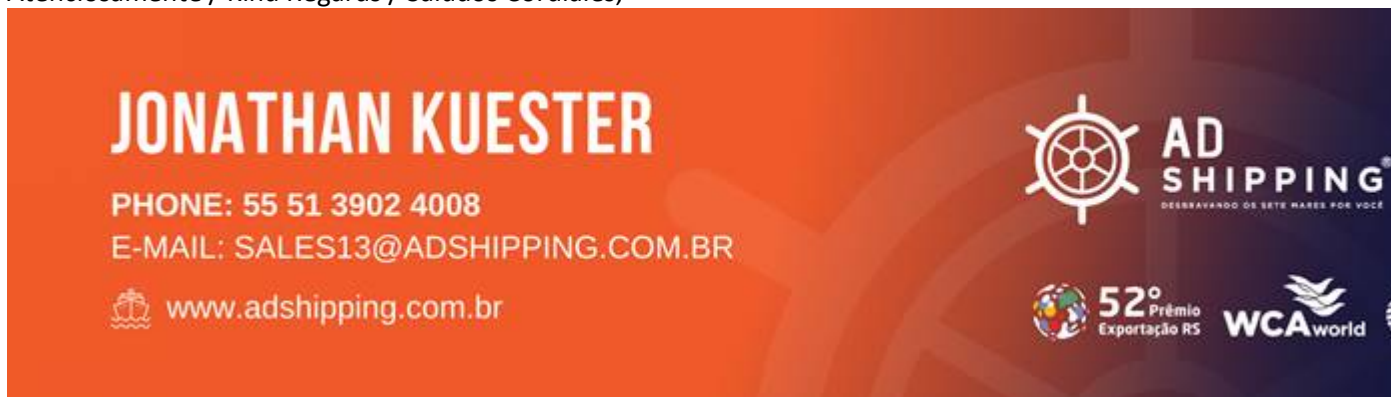
Dear Hajni,
How are you?

I would like to check if you have received our rates below.

Were we able to close this shipment together?

We remain at your disposal!

Atenciosamente / Kind Regards / Saludos Cordiales,



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De: Jonathan AD Shipping [<mailto:sales13@adshipping.com.br>]

Enviada em: quinta-feira, 26 de fevereiro de 2026 15:53

Para: 'Hajni Keri' <hajni.keri@santova.com>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; 'dayane@adshipping.com.br' <dayane@adshipping.com.br>

Assunto: RES: NEW QUOTE REQUEST FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 15/01

Dear Hajni,
I hope you're well too 😊

Sorry for the delay in getting back to you. We appreciate the opportunity and I am sharing the updated rates below.

HAPAG

Rio Grande x London Gateway - Direct - 34 days aprox. - **O/F USD 1.485,00/40'** – Valid until Mar 31st

+ origin and destination charges

FT POD: 5 days

BREMERHAVEN EXPRESS | ETD: 08/03 | DDL Draft: 03/03 | DDL Cargo: 05/03

CZECH | ETD: 14/03 | DDL Draft: 09/03 | DDL Cargo: 12/03

ANTHEA Y | ETD: 22/03 | DDL Draft: 16/03 | DDL Cargo: 18/03

MSC ADELE | ETD: 29/03 | DDL Draft: 23/03 | DDL Cargo: 26/03

Rio Grande x Felixstowe - Via Rotterdam - 43 days aprox. - **O/F 2.373,00/40'** – Valid until Mar 31st

+ origin and destination charges

FT POD: 5 days

BREMERHAVEN EXPRESS | ETD: 08/03 | DDL Draft: 03/03 | DDL Cargo: 05/03

CZECH | ETD: 14/03 | DDL Draft: 09/03 | DDL Cargo: 12/03

ANTHEA Y | ETD: 22/03 | DDL Draft: 16/03 | DDL Cargo: 18/03

MSC ADELE | ETD: 29/03 | DDL Draft: 23/03 | DDL Cargo: 26/03

MAERSK

Rio Grande x London Gateway - Via Tanger Med and Algeciras - 34 days aprox. - **O/F USD 2.154,00/40'** - ETD: Mar 25th

Rio Grande x Felixstowe - Via Bremerhaven - 62 days aprox. - **O/F 2.256,00/40'** - ETD: Mar 25th

+ origin and destination charges

FT POD: 10 days

MAERSK LETICIA | ETD: 25/03 | DDL Draft: 19/03 | DDL Cargo: 23/03

We remain at your disposal and look forward to your instructions.

Atenciosamente / Kind Regards / Saludos Cordiales,

JONATHAN KUESTER
PHONE: 55 51 3902 4008
E-MAIL: SALES13@ADSHIPPING.COM.BR
www.adshipping.com.br

AD SHIPPING®
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52º Prêmio Exportação RS
WCA world

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De: Hajni Keri [<mailto:hajni.keri@santova.com>]

Enviada em: quinta-feira, 26 de fevereiro de 2026 10:01

Para: Luiza AD Shipping <sales12@adshipping.com.br>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Assunto: RE: NEW QUOTE REQUEST FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 15/01

Prioridade: Alta

Good morning All,

Hope you are fine. 😊

Customer has a shipment ready next week from Rio Grande.

Can you please advise your rates as per the below and also confirm potential sailing schedules?

Thanks

Hajni



Hajni Keri

Client Services Manager

Santova Logistics

P: +44 (0) 1827 50600

A: Suite A, Ventura House, Ventura Park Road, Tamworth, B78 3LZ, United Kingdom

W: www.santova.co.uk ! E: hajni.keri@santova.com



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From: Luiza AD Shipping <sales12@adshipping.com.br>

Sent: 06 January 2026 17:19

To: Hajni Keri <hajni.keri@santova.com>

Cc: 'Michelle AD Shipping' <sales3@adshipping.com.br>; 'Anderson - AD SHIPPING' <anderson@adshipping.com.br>; dayane@adshipping.com.br

Subject: NEW QUOTE REQUEST FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 15/01

Dear Hajni,

Thank you for your request and for this new opportunity.

Please find below our rates and schedule for the requested quotation.

HAPAG

Rio Grande x London Gateway - Direct - 34 days aprox. - **O/F USD 1.435,00/40'** - Valid until Jan 31st

+ origin and destination charges

FT POD: 5 days

MSC ELODIE | ETD: 17/01 | DDL DRAFT: 12/01 | DDL CARGO: 15/01
MSC LEILA | ETD: 25/01 | DDL DRAFT: 20/01 | DDL CARGO: 22/01

Rio Grande x Felixstowe – Cartagena and Rotterdam – 42 days aprox. – **O/F 2.325,00/40'** – Valid until Jan 31st
+ origin and destination charges
FT POD: 5 days

SANTA VANESSA | ETD: 19/01 | DDL DRAFT: 14/01 | DDL CARGO: 16/01
PALENA | ETD: 26/01 | DDL DRAFT: 21/01 | DDL CARGO: 23/01

MAERSK

Rio Grande x London Gateway - Direct – 34 days aprox. - **O/F USD 1.460,00/40'** - ETD: Jan 28th
Rio Grande x Felixstowe – Bremerhaven – 62 days aprox. – **O/F 2.260,00/40'** – ETD: Jan 28th

+ origin and destination charges

FT POD: 10 days

MAERSK LABREA | ETD: 28/01 | DDL DRAFT: 21/01 | DDL CARGO: 26/01

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De: Hajni Keri <hajni.keri@santova.com>
Enviada em: terça-feira, 6 de janeiro de 2026 13:12
Para: Gabrielle AD Shipping <booking@adshipping.com.br>; 'Camille AD Shipping' <operacional4@adshipping.com.br>
Cc: 'Draft' <draft@adshipping.com.br>; operacional6@adshipping.com.br
Assunto: NEW QUOTE REQUEST FOR ONE HOLDING / BEDMASTER / 40'HC / CRD 15/01

Dear Gabrielle,

It looks like that despite all the issues we had with this first shipment the customer still would like to give us another try and asked for some rates.

Can you please kindly advise your rates from Rio Grande to London Gateway (or Felixstowe if you have any services there)?

1 x 40'HC

CRD: 15/01/2026

Customer also would require a few of the sailing schedules if they are available at this moment for second half of January which would correspond with the above cargo ready date.

Cargo is furniture (the exact same shipment as the one we've just arranged for)

If you have any questions or require more info please let me know.

Thanks

Hajni



Hajni Keri

Client Services Manager

Santova Logistics

P: +44 (0) 1827 50600

A: Suite A, Ventura House, Ventura Park Road, Tamworth, B78 3LZ, United Kingdom

W: www.santova.co.uk ! E: hajni.keri@santova.com



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