

Jonathan AD Shipping

De: Winterberg, Anja <a.winterberg@terchemicals.com>
Enviado em: terça-feira, 10 de março de 2026 04:10
Para: Jonathan AD Shipping
Cc: anderson@adshipping.com.br; sales3@adshipping.com.br; 'Dayane AD Shipping'; Engler, Melina
Assunto: AW: new shipment Santos - Hamburg

Sinalizador de acompanhamento: Acompanhar
Status do sinalizador: Sinalizada

Dear Jonathan,
yes, in case that Socer cannot meet deadlines, you can plan below vessel.
Melina from our logistics will send the B/L instructions etc. to you soon.
Please keep her informed too.
Kind regards
Anja



Anja Winterberg

Supplier and Customer Service
TER CHEMICALS GMBH & CO. KG

T +49 40 300 501 8146

E a.winterberg@terchemicals.com

www.terchemicals.com



Von: Jonathan AD Shipping <sales13@adshipping.com.br>
Gesendet: Montag, 9. März 2026 17:48
An: Winterberg, Anja <a.winterberg@terchemicals.com>
Cc: anderson@adshipping.com.br; sales3@adshipping.com.br; 'Dayane AD Shipping' <dayane@adshipping.com.br>
Betreff: RES: new shipment Santos - Hamburg

Dear Anja,

I am contacting you in advance as you informed in the parallel email thread that the cargo will only be ready on March 20th.

In case the shipper is unable to meet the vessel with ETD March 24th, could we make a booking on the next vessel with ETD March 31st?

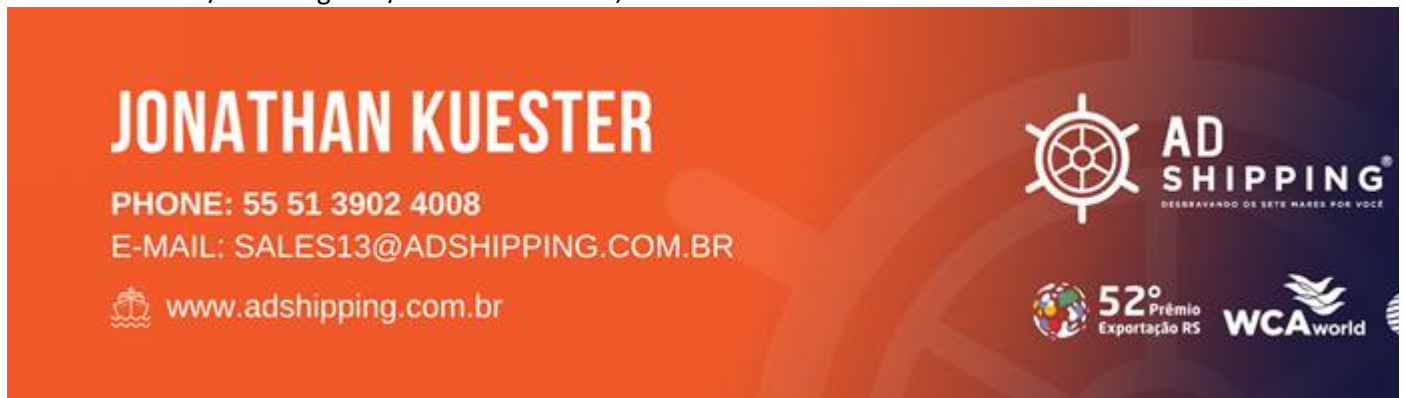
Below I am sharing the freight rate, there is a small difference.

➤ **POD: Hamburg**

POL: Santos / Carrier Hapag / **Ocean Freight: USD 960,00/40HC** / Direct Route – TT 28 days / FT POD: 5 days of detention & 4 days of demurrage / **Validity for the vessel with ETD March 31st**

Vessel with space available: MSC SARY NA612R - ETD March 31st | ETA April 28th

Atenciosamente / Kind Regards / Saludos Cordiales,



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De: Jonathan AD Shipping [<mailto:sales13@adshipping.com.br>]

Enviada em: segunda-feira, 9 de março de 2026 10:17

Para: 'Winterberg, Anja' <a.winterberg@terchemicals.com>

Cc: 'anderson@adshipping.com.br' <anderson@adshipping.com.br>; 'sales3@adshipping.com.br' <sales3@adshipping.com.br>; 'Dayane AD Shipping' <dayane@adshipping.com.br>

Assunto: RES: new shipment Santos - Hamburg

Dear Anja,
I hope you're well!

We appreciate your new inquiry. Please kindly note our proposal below:

➤ **POD: Hamburg**

POL: Santos / Carrier Hapag / **Ocean Freight: USD 953,00/40HC** / Direct Route – TT 28 days / FT POD: 5 days of detention & 4 days of demurrage / **Validity for the vessel with ETD March 24th**

Vessel with space available: CZECH NA611R - ETD March 24th | ETA April 21st

Atenciosamente / Kind Regards / Saludos Cordiales,

JONATHAN KUESTER

PHONE: 55 51 3902 4008

E-MAIL: SALES13@ADSHIPPING.COM.BR

 www.adshipping.com.br



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De: Winterberg, Anja [<mailto:a.winterberg@terchemicals.com>]

Enviada em: segunda-feira, 9 de março de 2026 09:35

Para: Dayane AD Shipping <dayane@adshipping.com.br>; sales13@adshipping.com.br

Cc: anderson@adshipping.com.br; sales3@adshipping.com.br

Assunto: new shipment Santos - Hamburg

Dear Dayane,
we have another shipment and need your quote/vessel space

our PO. 4500070870

POL: Santos

POD: Hamburg

1 x 40'FCL = 25.000kgs Residhere FD-80

Cargo will be finished on 13.03.2026, please find a vessel for week 13-2026

Thanks & best regards
Anja



Anja Winterberg

Supplier and Customer Service

TER CHEMICALS GMBH & CO. KG

T +49 40 300 501 8146

E a.winterberg@terchemicals.com

www.terchemicals.com



ecovadis Platin Medal
We are proud to be among
the top 1% of companies in
our industry for
sustainability performance

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Sales Tax Identification Number: DE 353824235
Personally liable shareholder: TER Chemicals Verwaltungs GmbH, HRB 175509 (Hamburg Local Court)
Headquarters: Hamburg
Managing Directors: Christian Westphal, Andreas Früh, Uta Seiler, Oliver Leptien

General terms of sale can be sent on request or downloaded from our website.